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not it would be worth my time, and all praised New Directions for Philanthropic Fundraising, Developing Major Gifts, No. 16, Summer 1997 (J-B PF Single Issue Philanthropic Fundraising):

This issue explains what to look for when hiring a major gift fundraiser, how to cultivate relationships with potential major donors, and how to enlist CEOs' and trustees' assistance in securing major gifts.

About the Author DWIGHT F. BURLINGAME is director of academic programs and research at the Indiana University Center on Philanthropy, Indianapolis, and professor of philanthropic studies. JAMES M. HODGE is development officer at the Mayo Foundation for Medical Education and Research in Rochester, Minnesota.