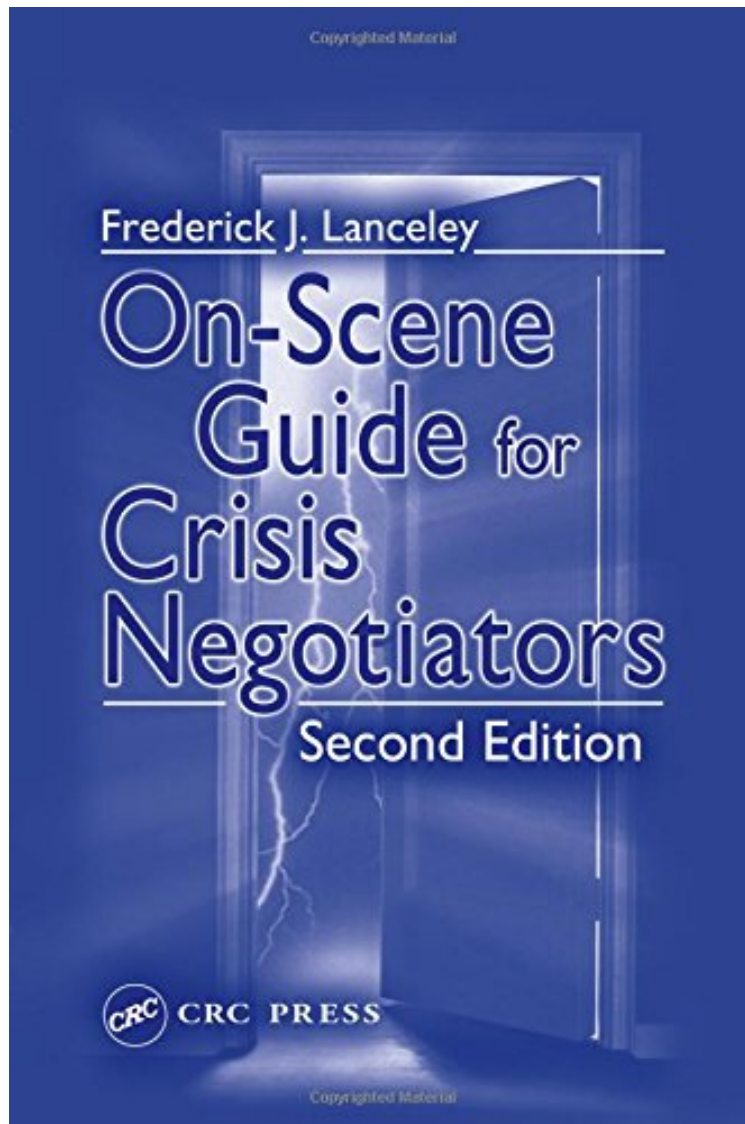


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On-Scene Guide for Crisis Negotiators, Second Edition

Frederick J. Lanceley

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Frederick J. Lanceley : On-Scene Guide for Crisis Negotiators, Second Edition before purchasing it in order to gauge whether or not it would be worth my time, and all praised On-Scene Guide for Crisis Negotiators, Second Edition:

31 of 31 people found the following review helpful. A Worthy Addition To The Field By Lt. Michael Broida Frederick Lanceley's "On-Scene Guide for Crisis Negotiators" is a long needed compendium of technique and definition in the field of crisis negotiations. Mr. Lanceley's vast experience has enabled him to provide techniques based on real-life

situations not just theory. The volume is arranged in a concise, easy-to-reference format which should be a part of every negotiator's "Ready Kit". One of the most important points about this book is the fact that it addresses the types of situations faced daily by police negotiators. Suicide intervention, long a subject ignored in many negotiations seminars, is given in-depth treatment. In addition, the entire book is an interesting read. His account of his involvement at Ruby Ridge is fascinating. I would recommend this book to anyone involved in the field, police commanders and anyone interested in crisis intervention.

2 of 2 people found the following review helpful. Concise overview of crisis negotiation

By Laura De Giorgio

The book is very well written, to the point, covering different aspects of crisis negotiation, with stories depicting how different interventions turned out, what was helpful and what seems to escalate the problem - and what would be recommended dialogue and action. Some of the essential skills listed for resolving the crisis are active listening skills, emotion labelling, paraphrasing, asking open-ended questions, reflecting / mirroring, using "I" statements, and minimal encouragers. The author covers suicide interventions, hostage negotiations, dealing with people who are demonstrating abnormal psychology - antisocial or borderline psychology disorder, schizophrenia, or major depressive episode, as well as those who may be under the influence of drugs or alcohol.

0 of 0 people found the following review helpful. A must read.

By Jesse Porter

This is a must read for all negotiators, especially new negotiators. The concepts and practices are consistent with what we all were taught by the FBI Negotiation Training Team.

According to author Frederick J. Lanceley one of the world's foremost crisis negotiation authorities negotiators must train and train regularly. For just as the legal field constantly evolves, so does the field of crisis negotiation. The new edition of *On-Scene Guide for Crisis Negotiators* reflects this fact. A bestseller in its first edition, this book offers practical advice with regard to the theory, procedures, and techniques of crisis and suicide intervention and hostage negotiation. Two new chapters in the second edition cover negotiation with people under the influence of drugs or alcohol and how first responders can contain a situation until a negotiator can arrive. With a suicide intervention flow chart, a checklist for investigators assisting negotiators, and an on-scene guide for crisis negotiators, this indispensable book provides the tools you need to conduct successful negotiations and "make nothing happen."

Praise for Frederick Lanceley: "The negotiation went as if Fred had scripted it!" -Walter Yeomans, Police Department, Edgewater, Florida "I did exactly what Fred told me to do and it turned out exactly like he said it would." -Jim Duffy, FBI "I still carry your On Scene Guide to calls." -G.R. Day, Dauphin County Crisis Response Team "In fact, last month we had a call-out where a man had a gun and a 5 gal can of gas threatening to kill himself. I sent your book out to the scene with special instructions for the negotiators to review the suicide flow chart you provided... we got him out without incident. Thanks again." -Captain Don Furu, Pocatello Police Department, Pocatello, Idaho